



VENTSPILS NAFTA TERMINĀLS

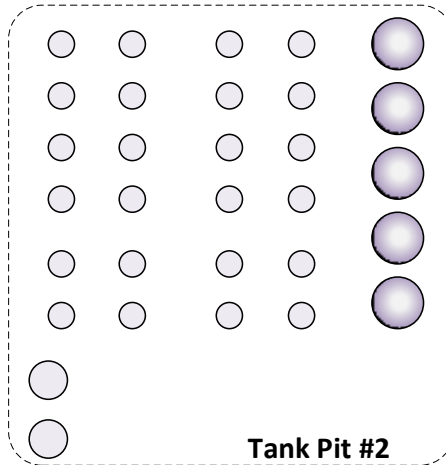
Lars Pantzlaff

Managing Director

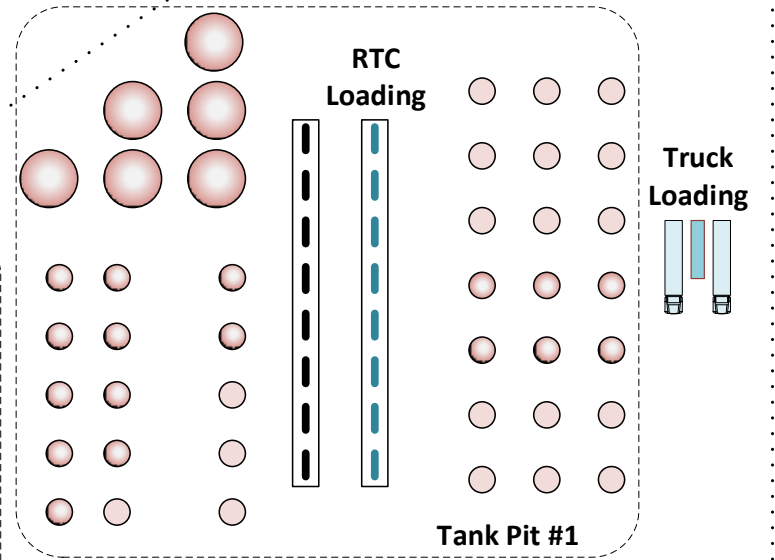
Terminal

- Owned by VNT (51%) & VTTI (49%)
- 1,195,000 m³ Storage Capacity
- 105 Shore Tanks
- 122 Pumps / 2200 Automatic Valves
- Operating on 4 Berths
- 3 Rail Car Unloading Stations
- 2 external Pipeline Connections
- Fully Automated
- 260 Employees

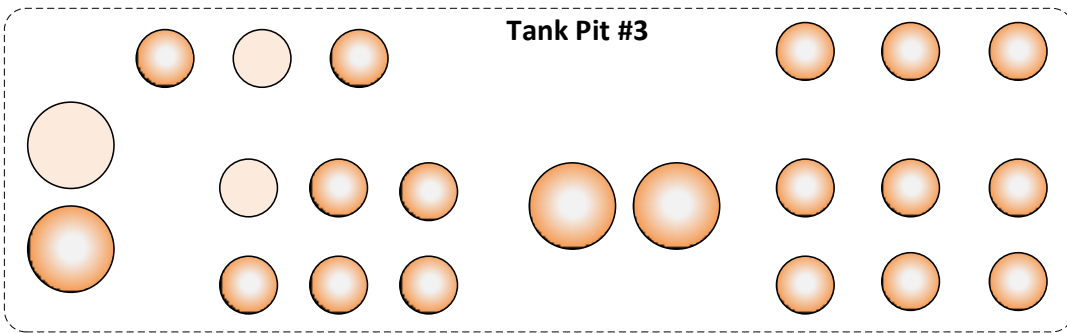
LATROSTRANS PIPELINE



Tank Pit #2



Tank Pit #1

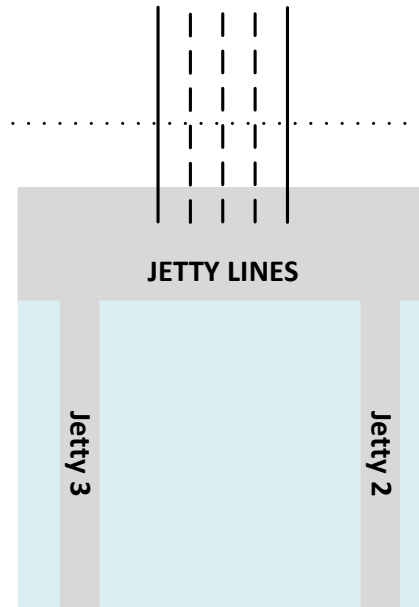


Tank Pit #3



Tank Pit #4

Gasoline Butanization



JETTY LINES

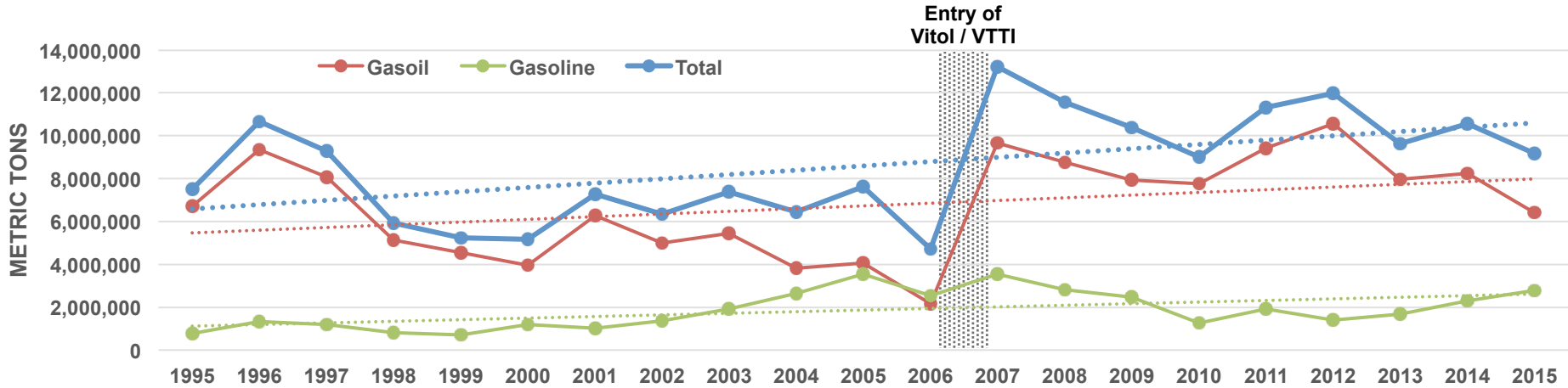
Jetty 3

Jetty 2

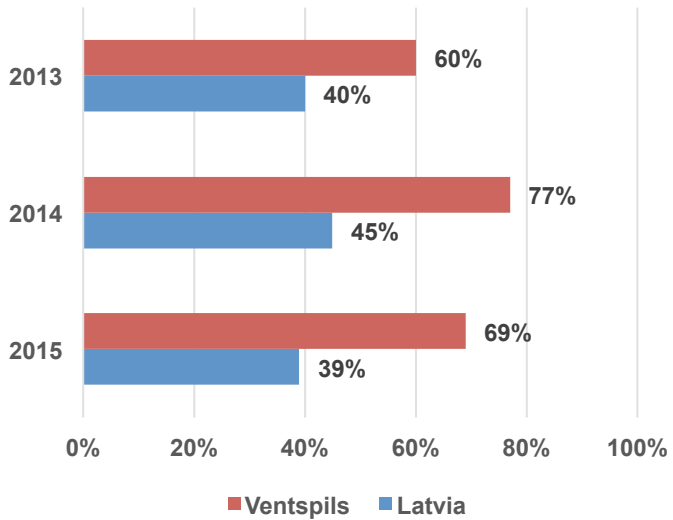
- Tank w/ inner floater
- Tank w/o inner floater
- ▬ Truck Loading

Performance

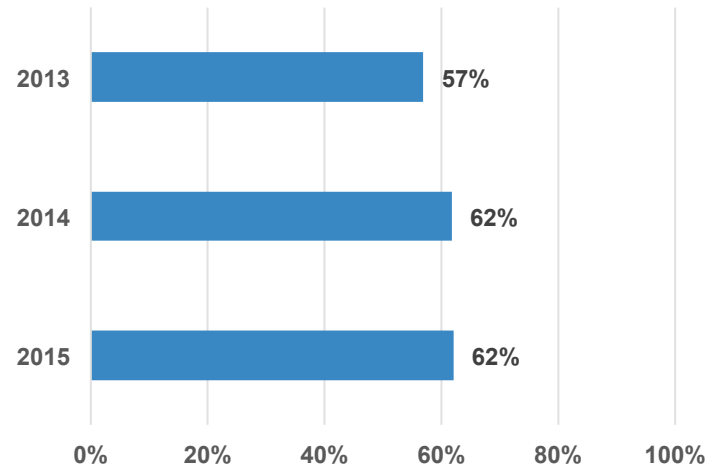
Historical Transshipment Volumes



VNT Share in Ports (%)

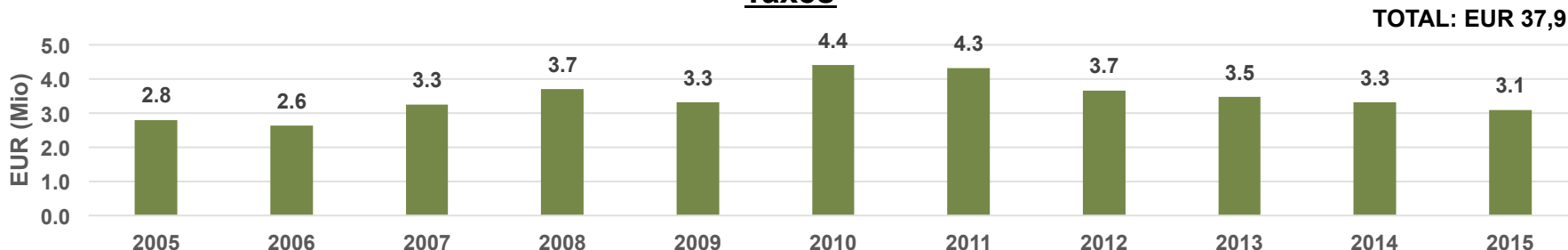


Berth Occupation (%)

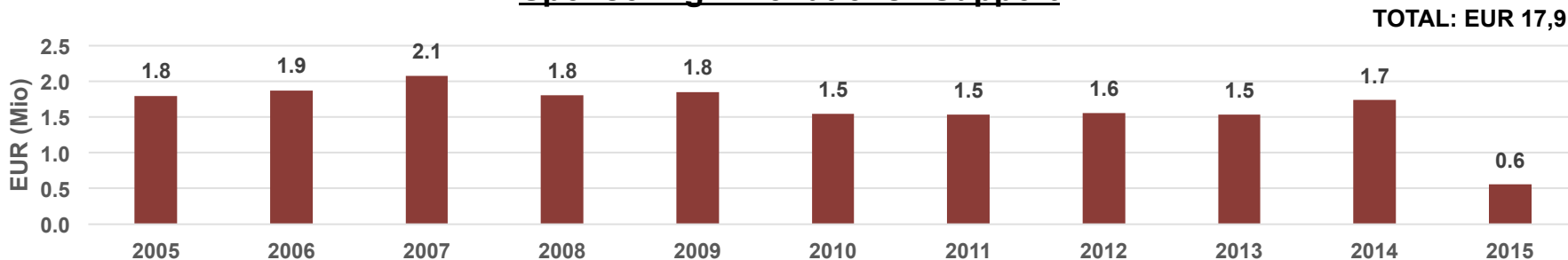


Taxes / Public Engagement

Taxes



Sponsoring / Donations / Support



LDDK & LBAS
Latvian Sustainability Index 2015
" Platinum Award "

CV Online
'Best Employer
Kurzemes Region 2015'



State Labor Inspection
'Golden Helmet' 2015
1st Place



Ministry of Environment
'Cycling Friendly Company 2015'

DRAUDZĪGS
VELOSIPĒDISTAM



Company Development

Investment	•	Installation of permanent Vapor Recovery System (Jetty)	EUR 5,5 Mio
	•	Reconditioning of Jetty Pipelines	EUR 4,5 Mio
Services	•	Expansion of Env. Permit (new Products)	-
	•	Bunkering Services	-
	•	Loading of Gasolines into Trucks / RTCs	-

=> Follows international good Practices as to Env. Protection;

=> Assures future Competitiveness;

=> Secures future Product Flows to Ventspils / Latvia;

=> Contributes to greater LV Economy (Railways, Ports, Coop. Partners);

=> Assures future stable Tax Income;

#	Permit Application / Legal Matter	Field	Permit	Purpose	Last Date	Duration	Status
1	Construction of Rail Unloading Rack #1 <i>"Building of new Unloading Rack"</i>	Construction	Construction Permit	Increase Flexibility of Operations	27.03.2013	8 Weeks	Rejected
2	PS # 10 & new Pipelines at Tank Site # 3 <i>"Interconnecting Pipelines between Tanks"</i>	Construction	Construction Permit	Increase Flexibility of Operations	21.03.2013	-	Rejected
3	Expansion of Waste Water Treatment Plant <i>"Capacity Increase & Improvement of Output Quality"</i>	Construction	Construction Permit	Increase Efficiency of Treatment Plant	21.03.2013	2 Weeks	Rejected
4	Additive Handling - Inclusion in Permit <i>"Performing of Additive Injection inside Terminal"</i>	Environmental	Env. CAT B Permit	Diversification of Services	01.02.2016	66 Weeks +	In Appeal
5	GO Loading into RTC - Inclusion in Permit <i>"Raise Amount of Gasoil loaded into Rail Tank Cars"</i>	Environmental	Env. CAT B Permit	Diversification of Services	22.02.2016	52 Weeks +	In Appeal
6	Bunkering - Inclusion in Permit <i>"Performing of Bunkering Operations"</i>	Freeport	Freeport Permit	Increase of Transhipment Volumes	27.01.2016	24 Weeks +	Pending
7	Permanent Vapor Recovery System - Issuing of Technical Regulations <i>"Required as part of Permitting Process"</i>	Freeport	Freeport Permit	Environmental Good Practice	04.04.2016	7 Weeks +	Pending
8	Real Estate Property Tax - Tax Discount <i>"Non granting of Tax Discount in 2014"</i>	Municipality / Freeport	General	Tax	09.02.2016	105 Weeks +	Pending

=> Lack of legal Clarity / Transparency / Predictability.

Crude Oil **Ambition** Training Fast **Responsibility** 1195000 m³ Tank
Storage Safety **Fun** Pipelines Contractors Excellence Steel **Strategic**
Productive Successful VTTI Growth **Dynamic** Young Systems Purpose
Customers **Flat** Global Improvements Lean Targeted **Change** Trading
Different Vessels Respect **Opportunities** Experience Loading Autonomy
Self Starters Satisfaction Thinking Support Employees Taxes **Creativity**
Collectively **Ideas** Values **THANK YOU** Europe Integrity Business
Talent Inspiration Latvia Learning Skills Tanks **Risk Savvy** Colleagues
Leadership 24 Hours / 7 Days **Leadership** Challenging Openess
Independent **Decision Making** Software **Efficiency** Storage People
Railway **Accountable** Career IT Assets Quality Service **Develop** Integrity
Engagement Social International **Passion** Valves Environment Gasoline
Internships Speed Goals Investment Professional **Ownership** Employer
Sustainable **Team** Clever University **Communication** Jetty Respect Effort